

ANNUAL
SHAREHOLDER
MEETING



NOT TRUE

"Tesla is no longer focused on expanding its vehicle lineup."

"Tesla is abandoning Supercharging."

"Elon is threatening to move AI out of Tesla."

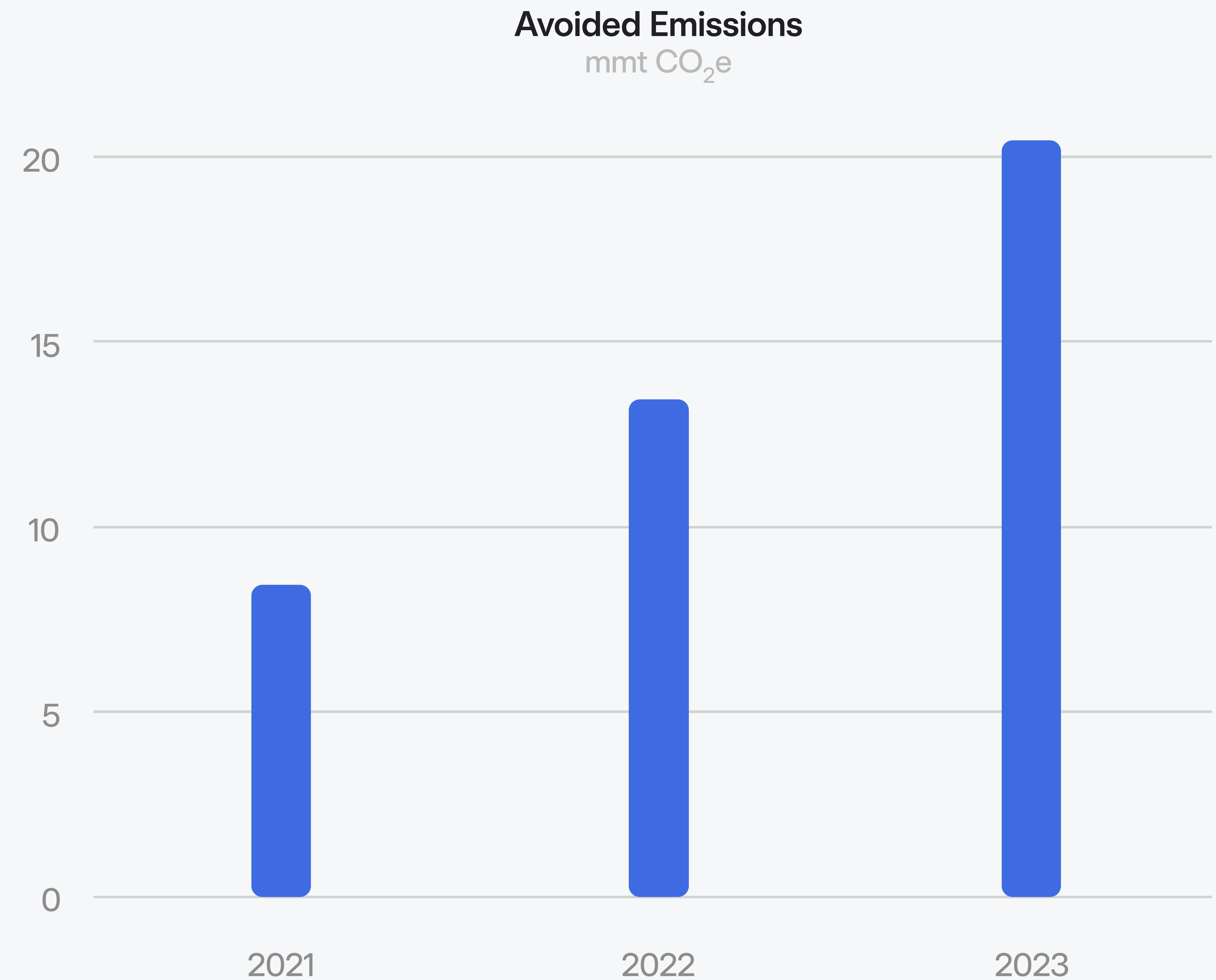
"Tesla is a one-man show."

"Elon is a part-time CEO."

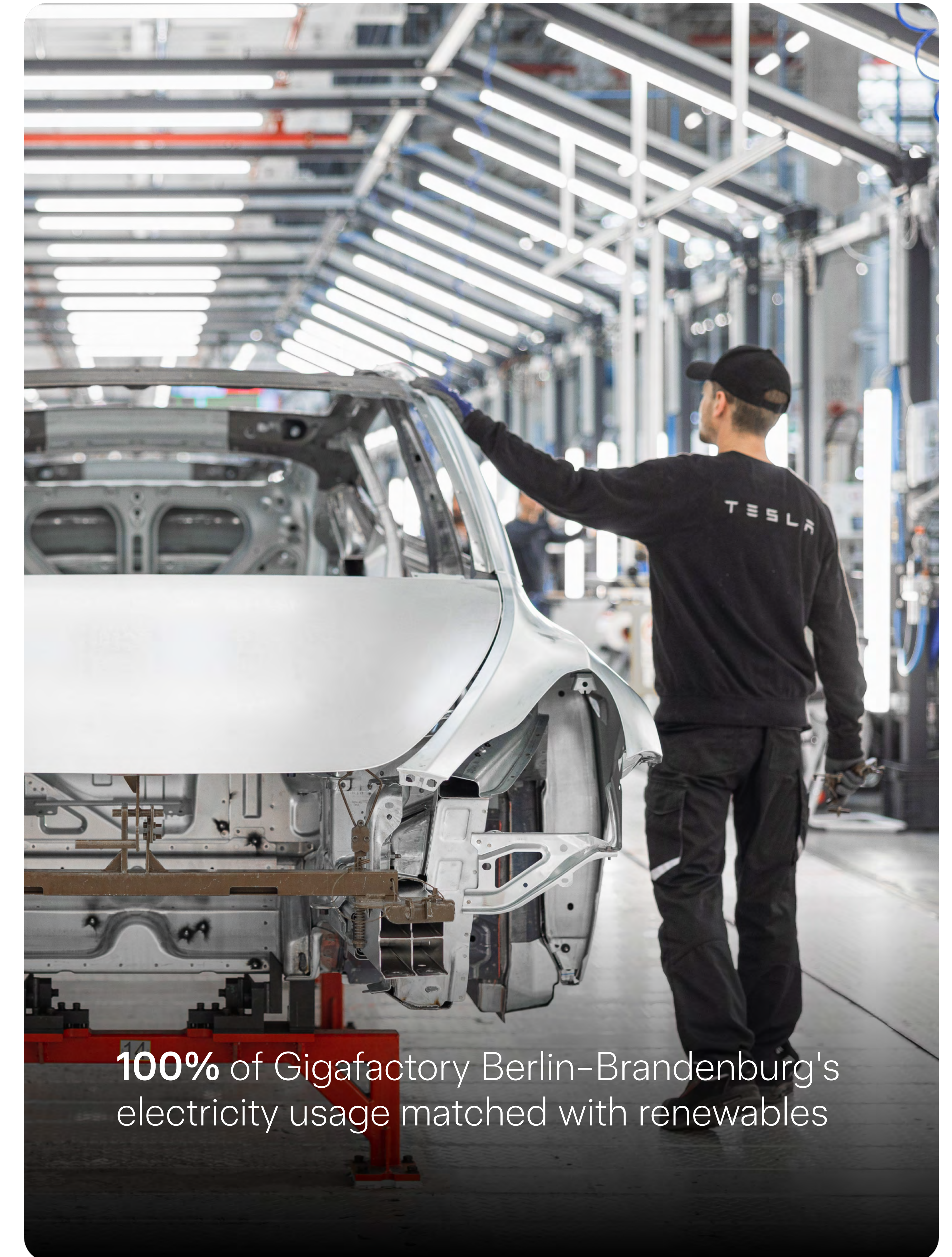
Our Impact is Accelerating

Tesla's mission is to accelerate the world's transition to sustainable energy.

In 2023, our customers **avoided releasing over 20 million metric tons of CO₂e** into the atmosphere by using our products.

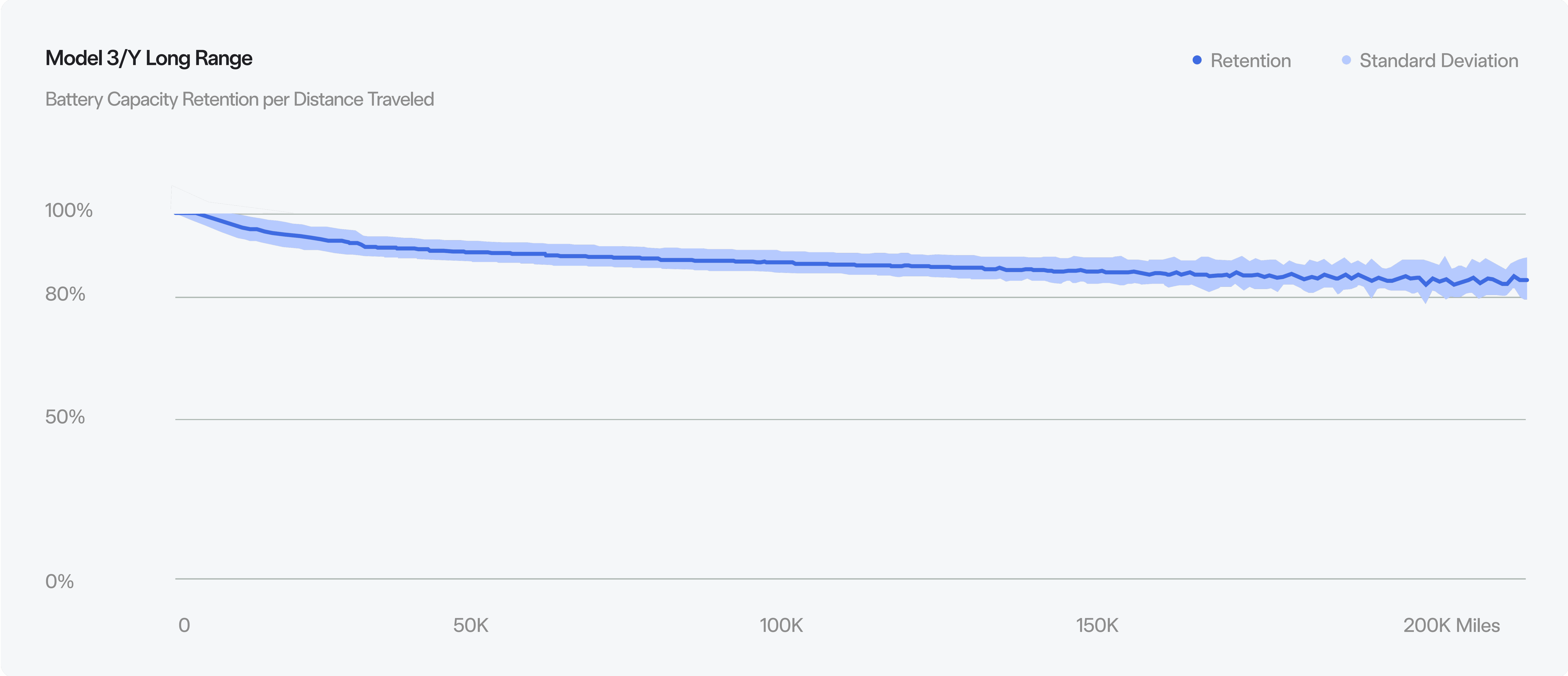


Setting a New Standard for Sustainable Manufacturing



Our Batteries Are Designed to Outlast Our Vehicles

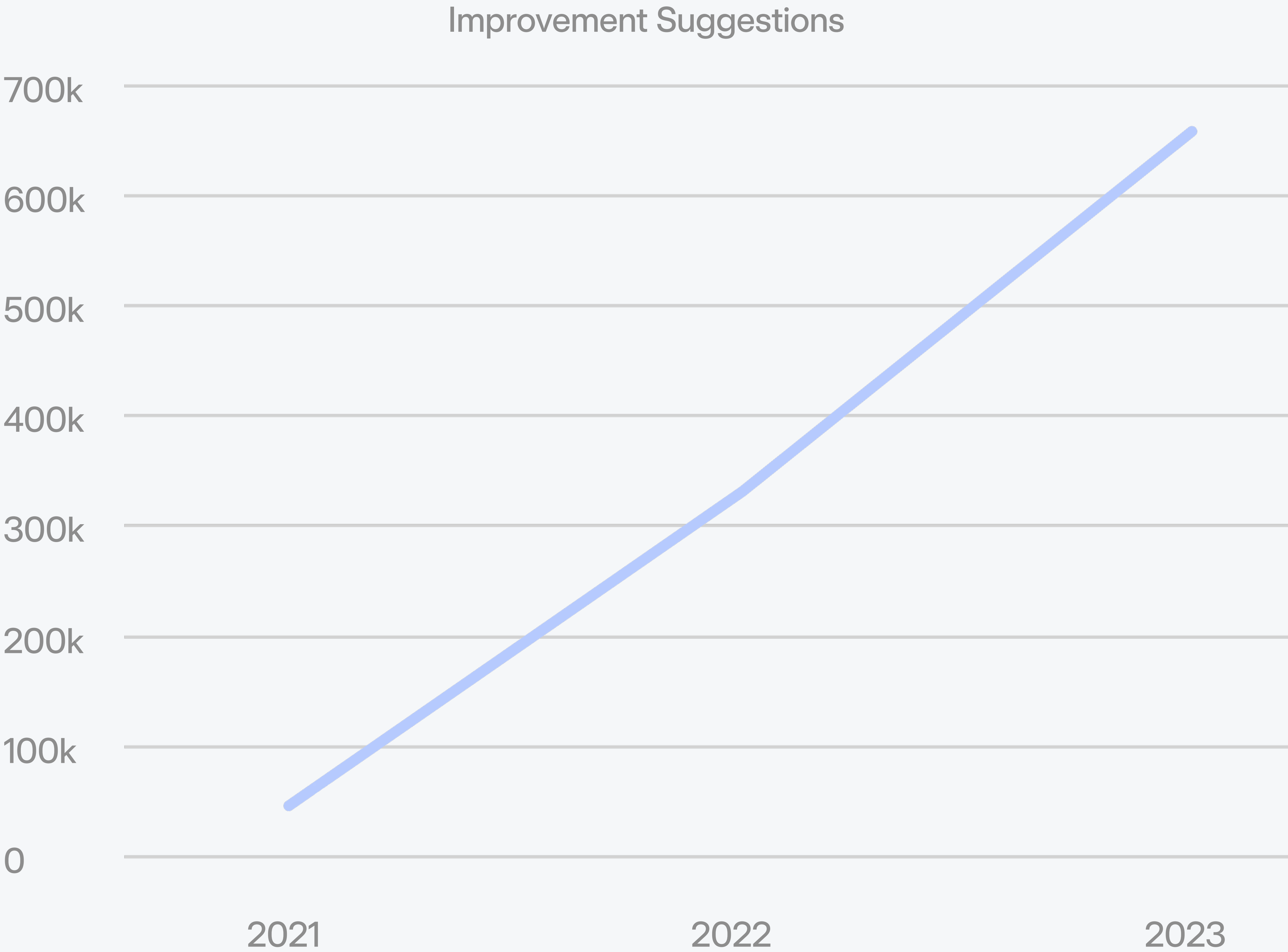
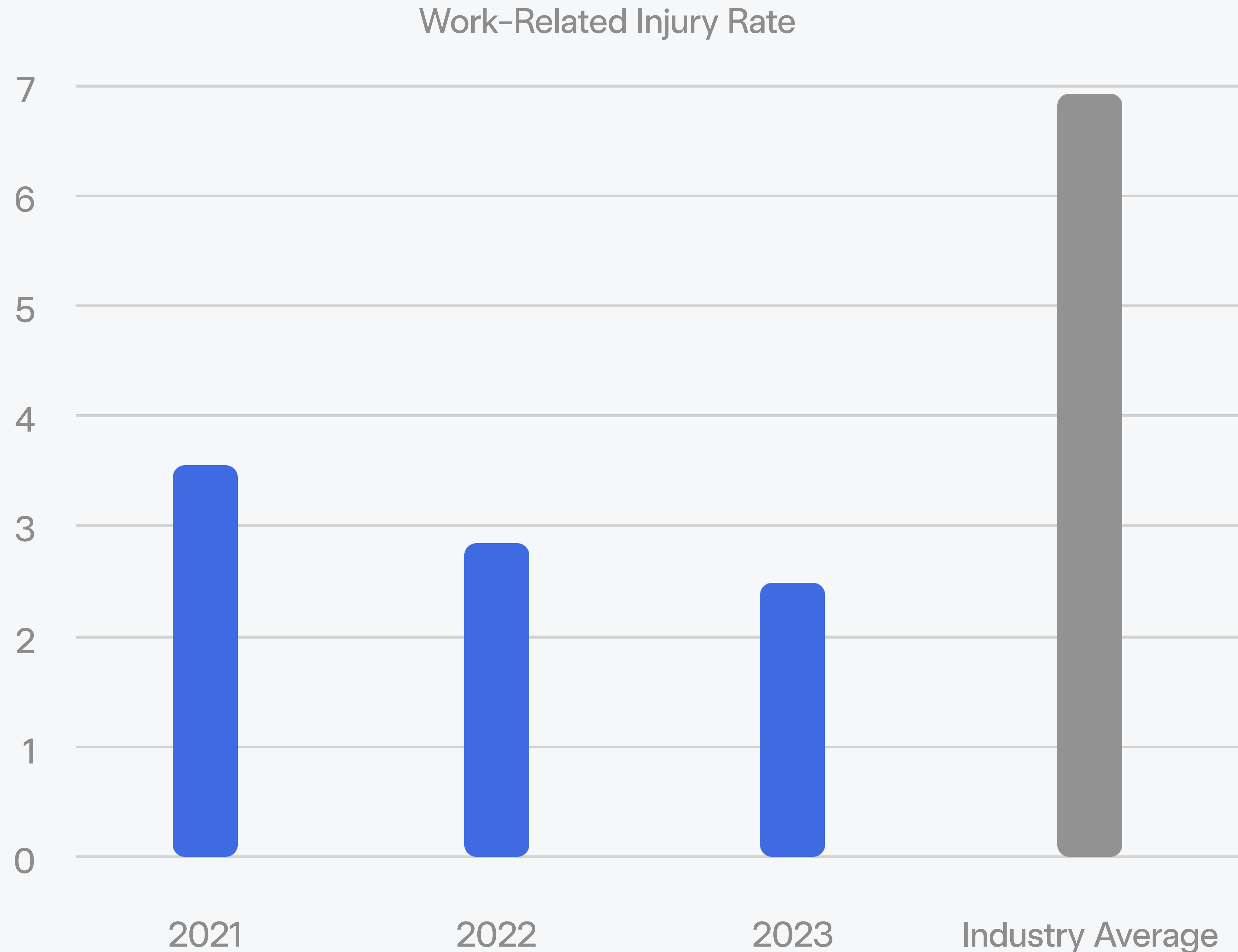
Model 3 and Model Y battery packs retain 85% of their capacity on average after 200K miles of driving



Building the Safest Possible Operations With Our Employees

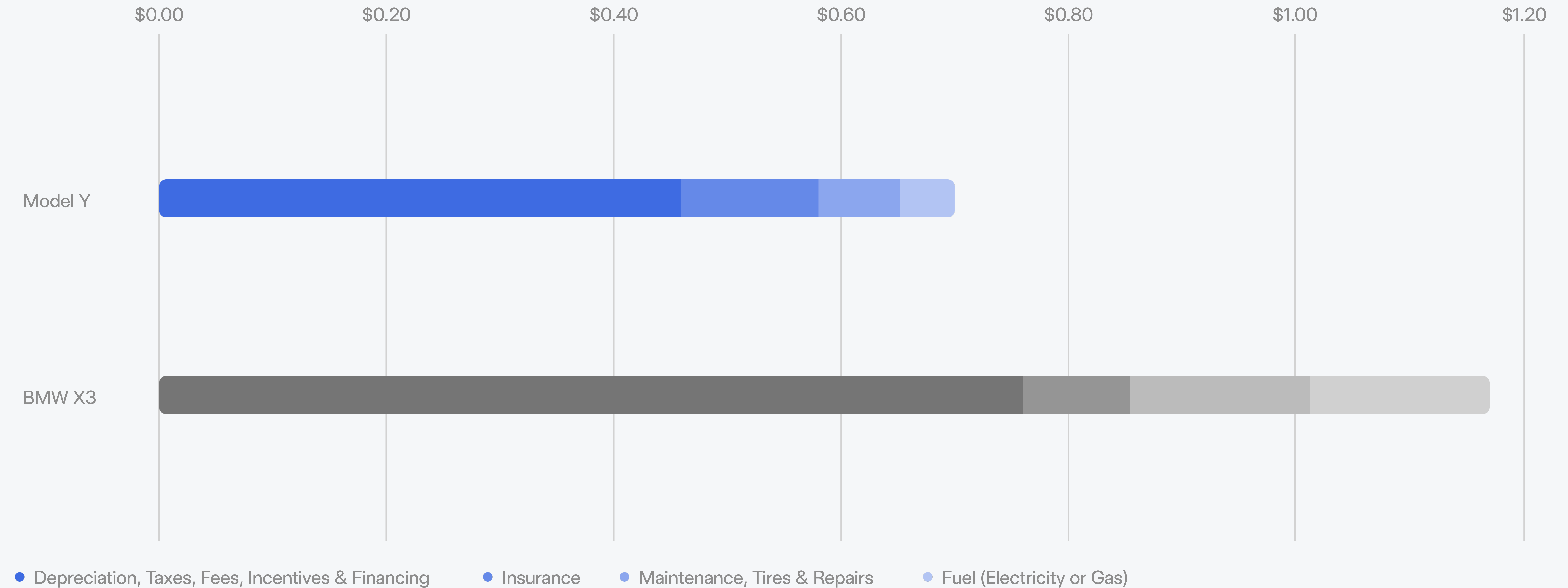
Work-related injury rate has decreased as employee engagement has increased

Work-related injury rate and improvement suggestions



We're Making EVs Affordable

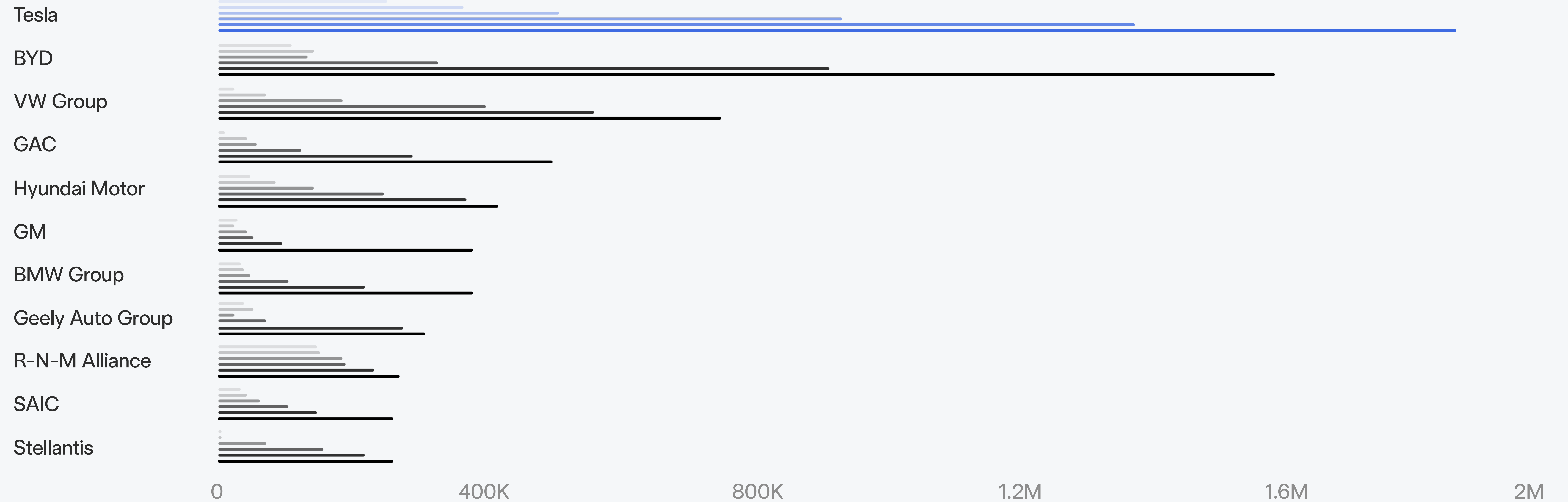
Total Cost of Ownership per Mile



We Produced the Most EVs Globally in 2023

Electric Vehicles Produced

● 2018 ● 2019 ● 2020 ● 2021 ● 2022 ● 2023



Source: EV-volumes.com; microcars not included. Tesla data are production volumes; other OEMs' sales and delivery volumes are assumed to approximate their production for the year.

And Over 6 Million Vehicles All-Time



In 2023, We Broke Our Yearly Production Record at Fremont 



Made the Impossible Possible With Cybertruck



Launched Upgraded Model 3



Available globally, starting at \$299 per month, \$216 after gas savings, in the U.S.

And Model 3 Performance



Model Y Became the Best-Selling Vehicle Globally



We're Accelerating Fleet Electrification

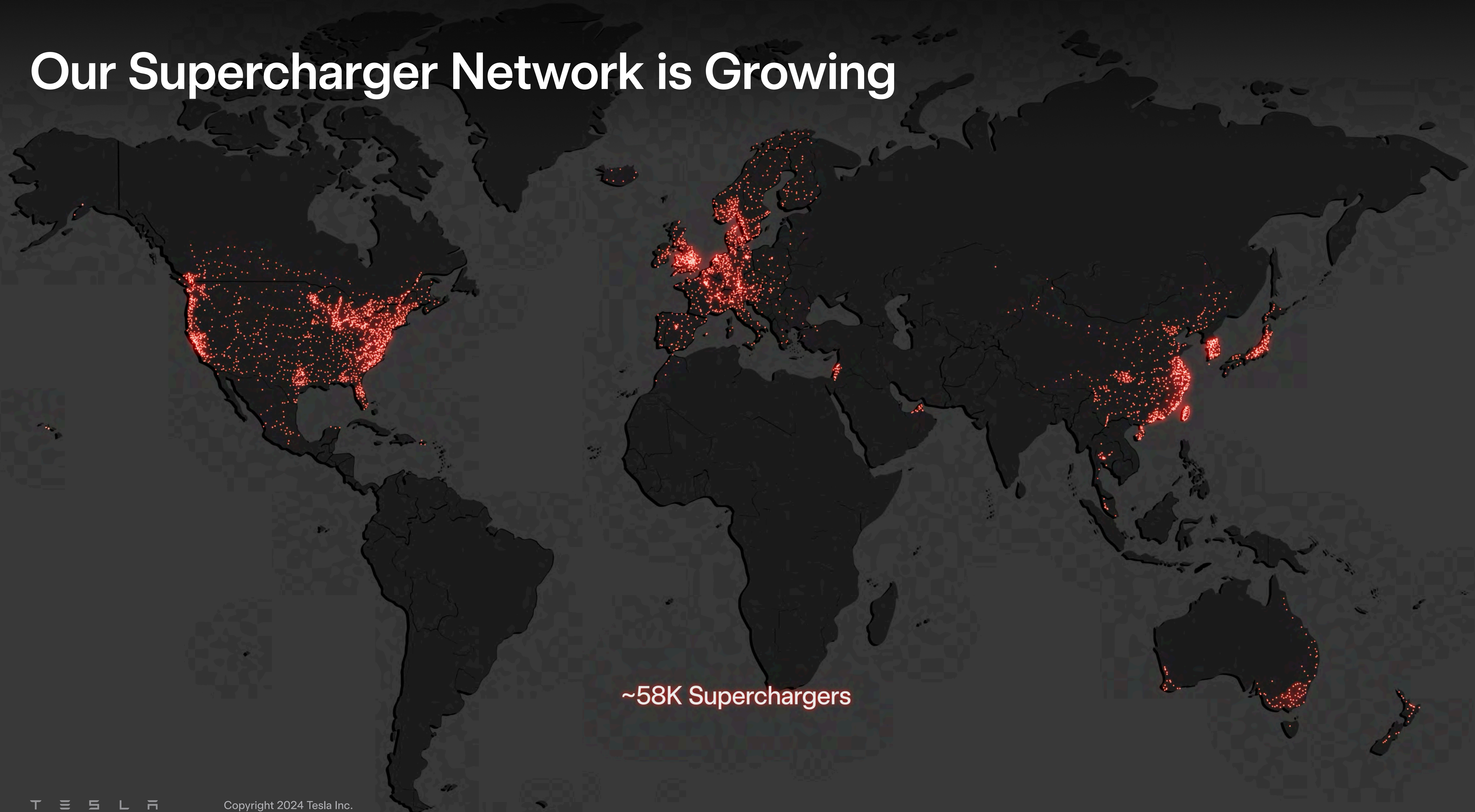


We Still Have a Long Way to Go

The world needs to replace the vehicle fleet with EVs

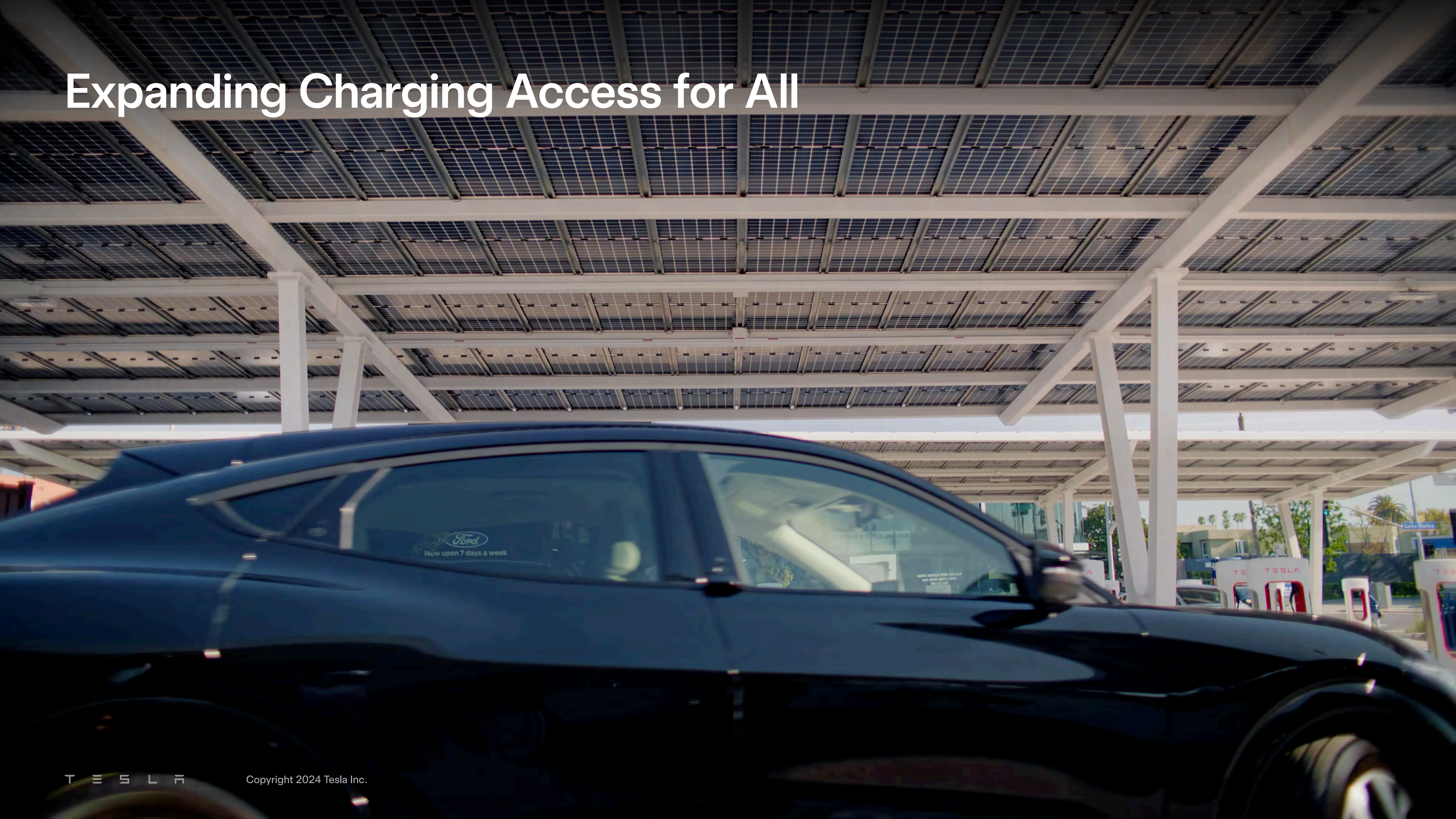


Our Supercharger Network is Growing



~58K Superchargers

Expanding Charging Access for All



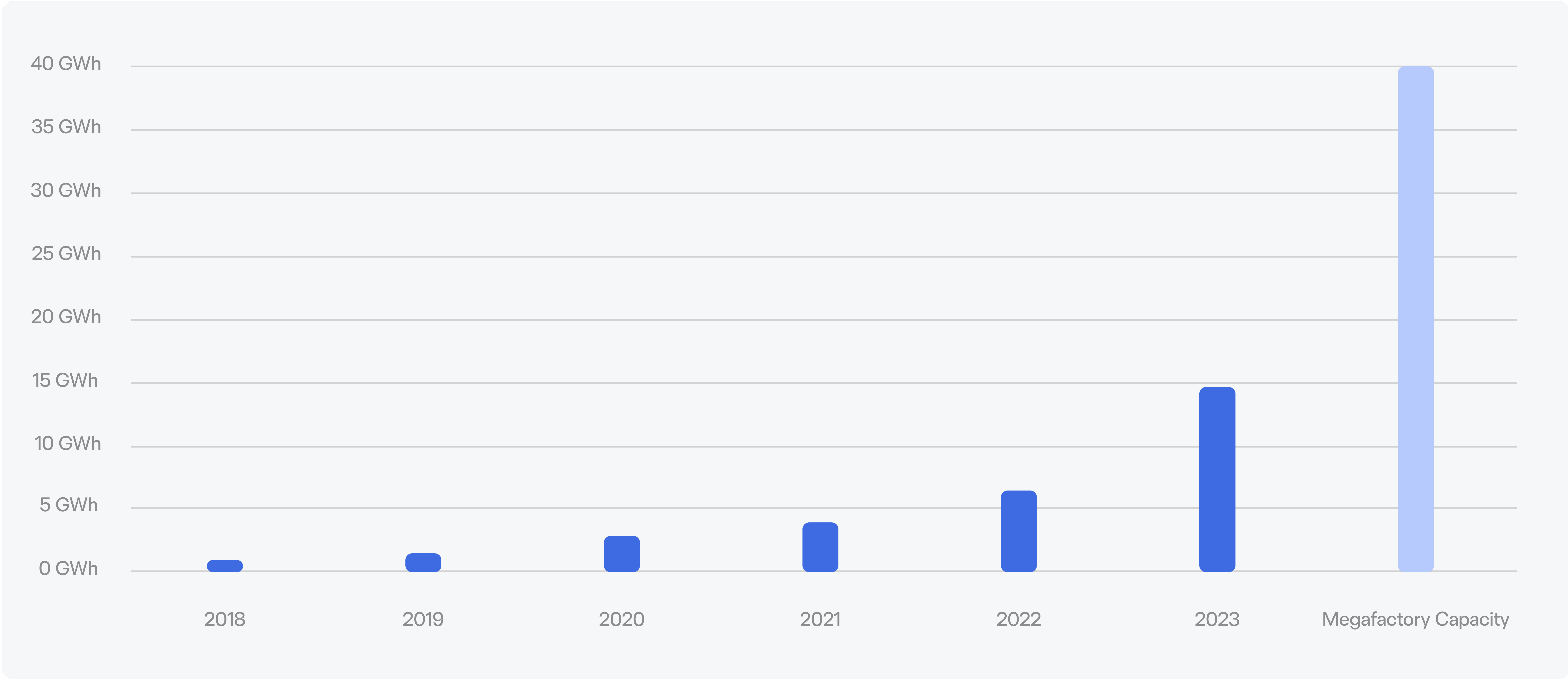
Innovating Battery Manufacturing



Tesla Lithium Refinery

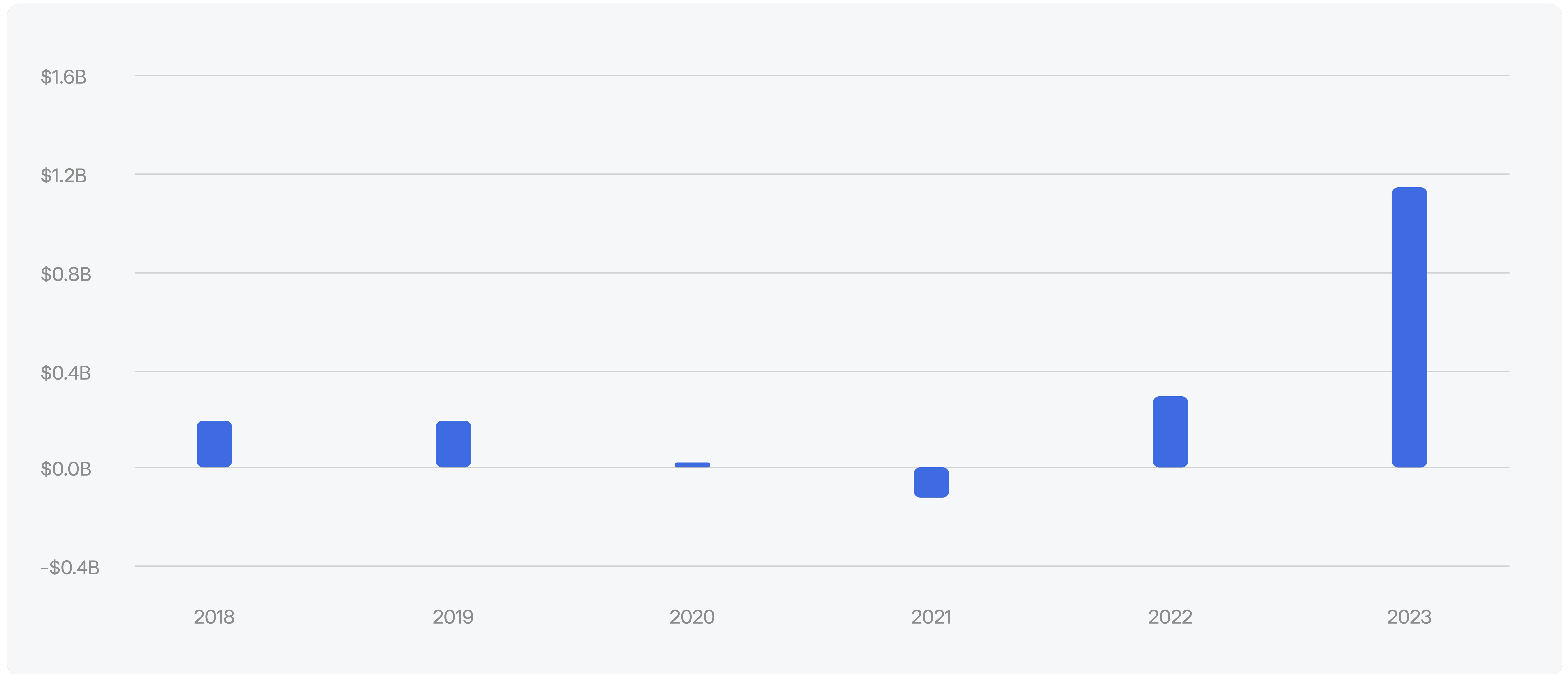
This Year, We're on Track to Complete a Record Number of Energy Storage Deployments

More than 40GWh of capacity between Lathrop Megafactory and Gigafactory Nevada



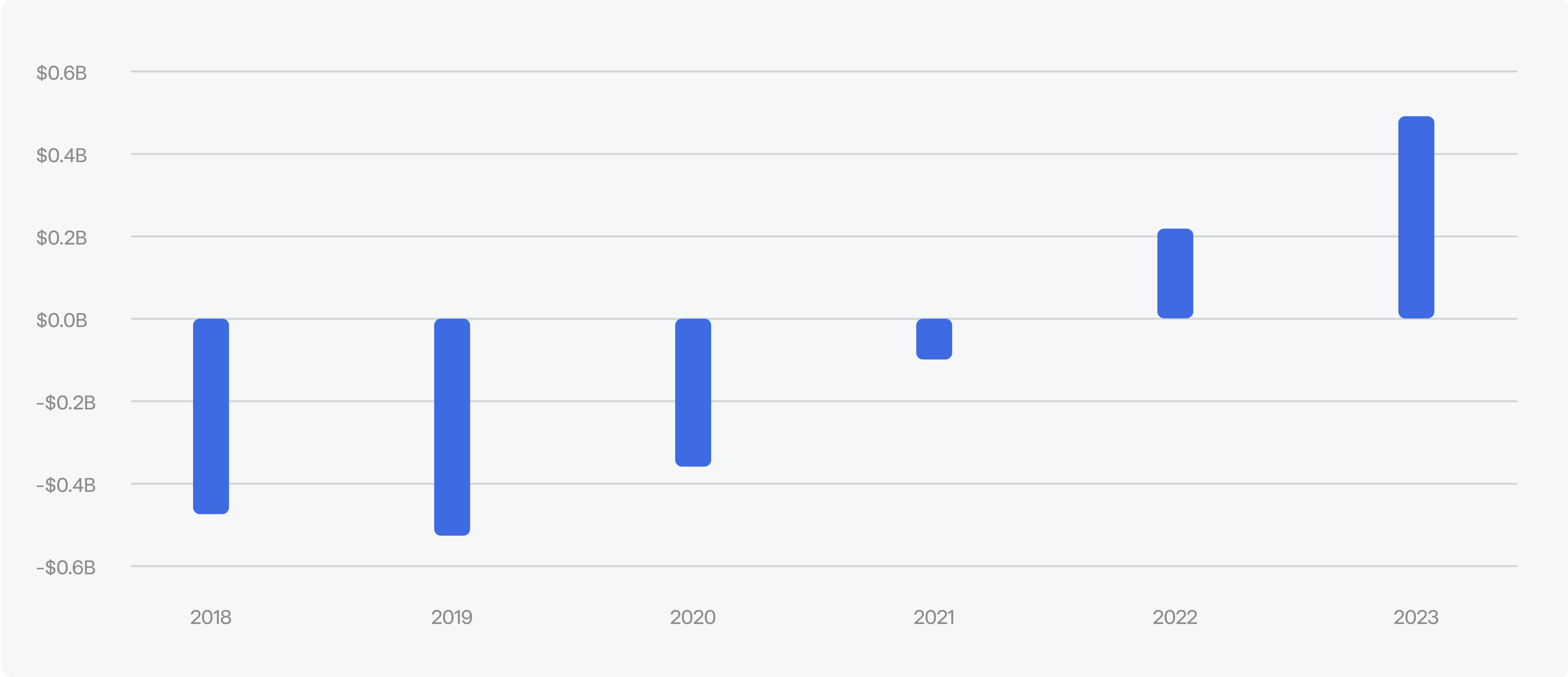
We Generated Record Gross Profit from Energy in 2023

Ramping Megapack volumes leading to ramping gross profit

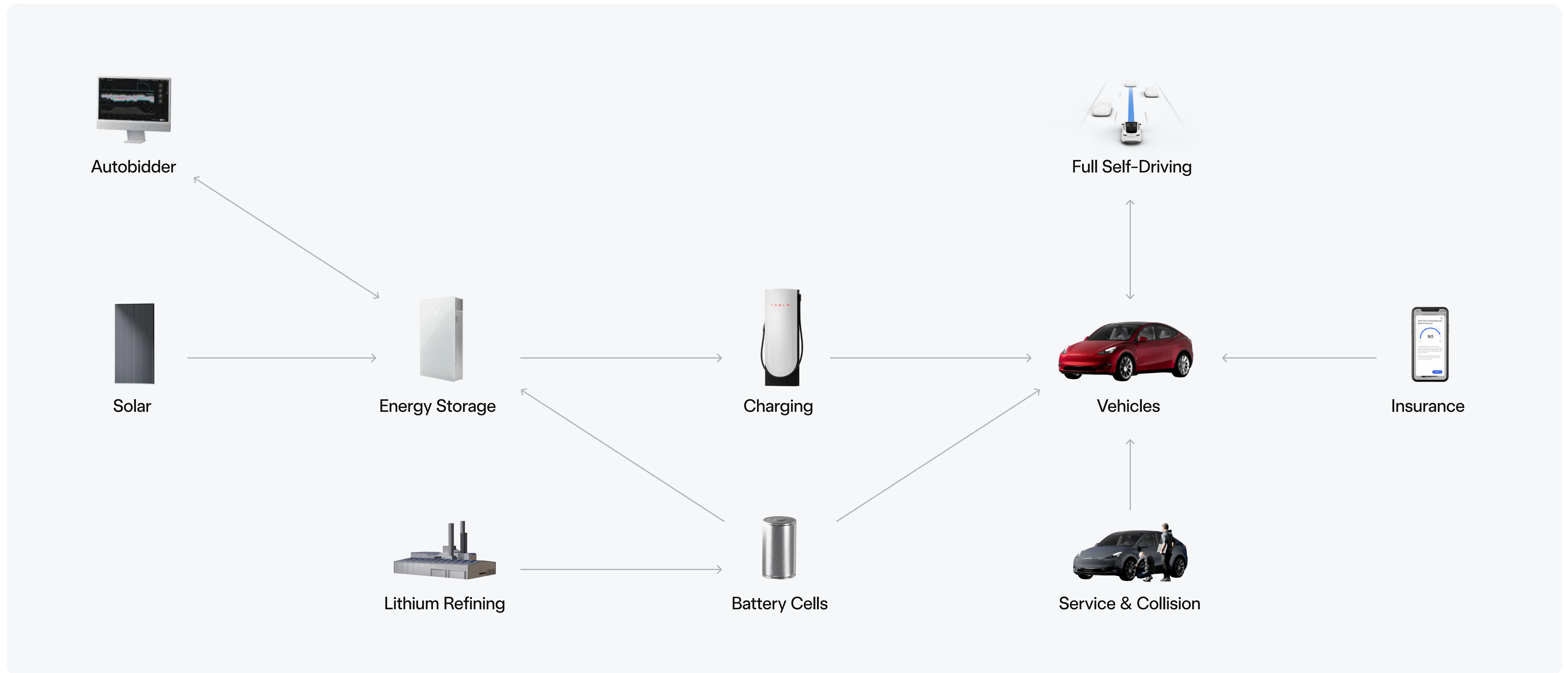


Services and Other Gross Profit Reached \$0.5B in 2023

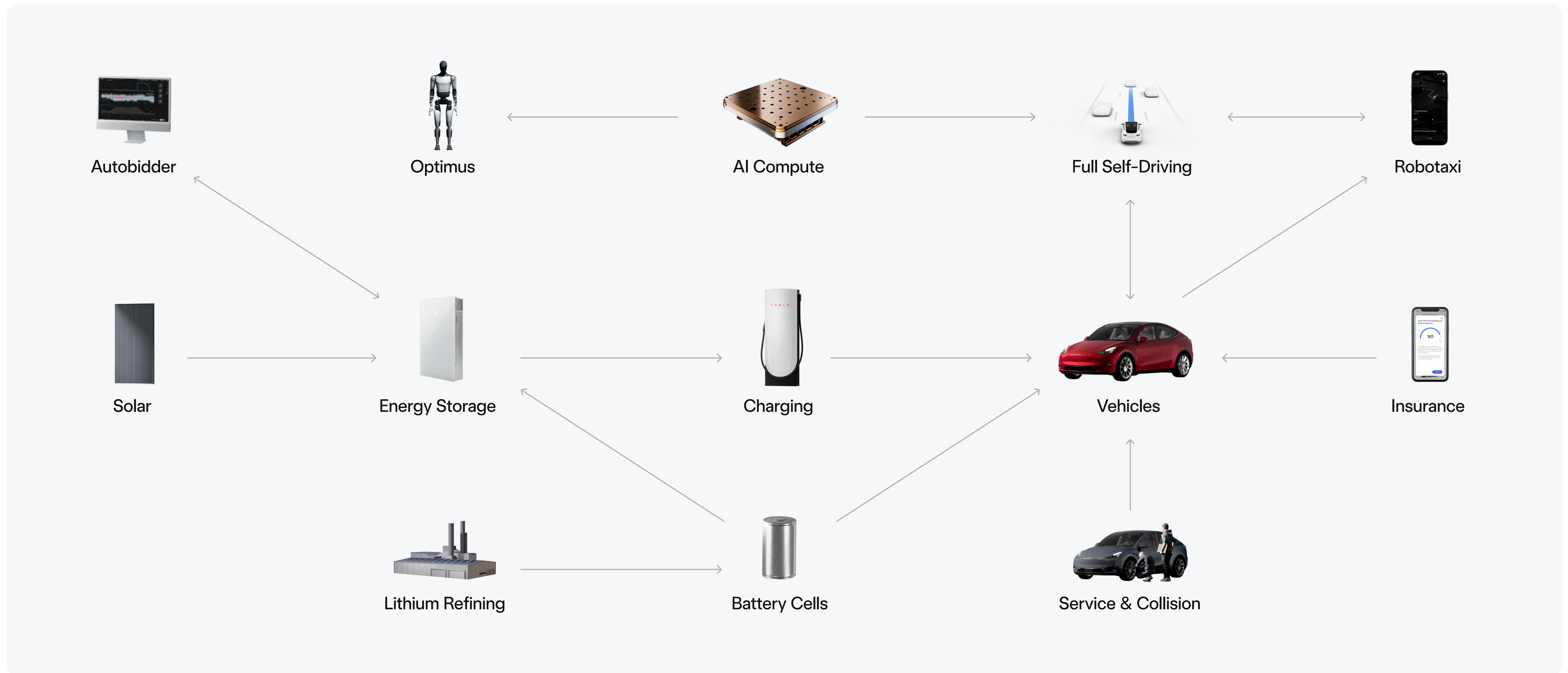
As our fleet grows, Services and Other gross profit is growing



Tesla is Way More Than a Car Company

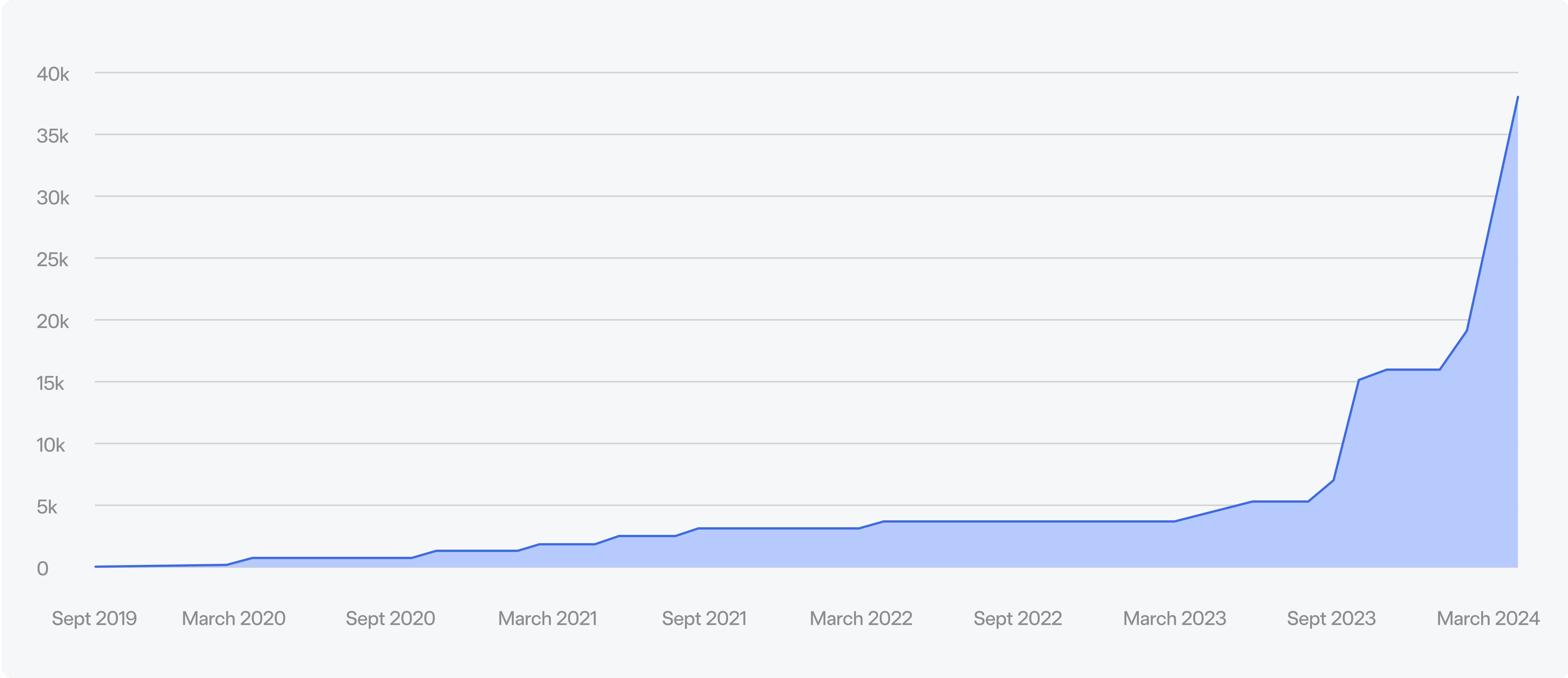


We're Also the Leader in Real-World AI



No Longer Compute Constrained

We're making necessary investments in AI compute infrastructure for our ambitious product roadmap



FSD (Supervised) V12 Wide Release



FSD (Supervised) does not make your car autonomous. Always pay attention to the road and be prepared to take over immediately.

Coming Soon



Optimus

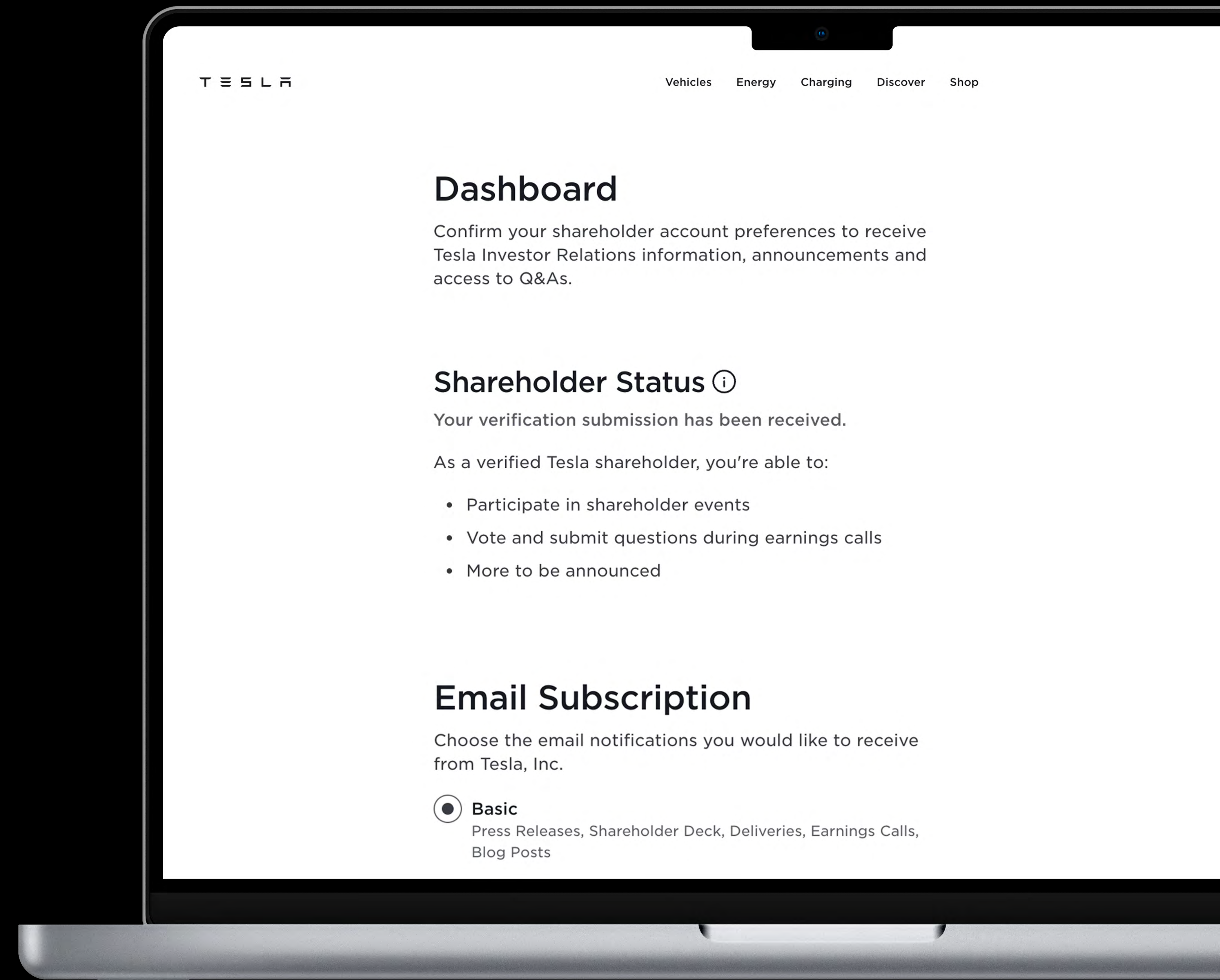


Tesla Belongs to You

Tesla's mission is to accelerate the world's transition to sustainable energy.

Shareholder Platform

Sign up today for a chance to attend future events



TESLA

Vehicles Energy Charging Discover Shop

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Confirm your shareholder account preferences to receive Tesla Investor Relations information, announcements and access to Q&As.

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Your verification submission has been received.

As a verified Tesla shareholder, you're able to:

- Participate in shareholder events
- Vote and submit questions during earnings calls
- More to be announced

Email Subscription

Choose the email notifications you would like to receive from Tesla, Inc.

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Press Releases, Shareholder Deck, Deliveries, Earnings Calls, Blog Posts

Q&A

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